## Robb Report

## Meet the Bubble Charter, the All-in-One Package That Makes Luxury Travel More Streamlined Than Ever

Think private jets, buyouts and a new concept known as the bubble charter.

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July 18, 2020



**Dunton Hot Springs** 

As the Covid-19 pandemic took hold this spring, the number of travelers Stateside plummeted almost 90 percent compared to the same time last year, slumping to levels not seen since the pre-jet age of the 1950s. Danger, fear and uncertainty made a summer trip seem unseemly, out of reach or both. But as summer arrived, the travel industry responded creatively, launching new initiatives that made vacationing both appealing and easy again: Think private jets, buyouts and a new concept known as the bubble <u>charter</u>.

There has been a predictable surge of interest in charter flying, especially among new customers. <u>Sentient Jet</u> has sold over 5,000 hours since May, more than 50 percent of those to first-time fractional fliers helped in part by tax reductions, in place through the end of 2020, via the CARES Act. Most firms have introduced stringent hygiene protocols, both on board and on the ground; see, for example, the <u>Jet Linx</u> partnership with ViaClean Technologies, which offers a cleaning technology that

provides antimicrobial protection to surfaces for up to three months. Destinations that rely on charters have made contingency plans, too. The <u>Mustique Company</u> created its own ad hoc airline for the summer, operating nonstop flights from New York to Saint Vincent—at a cost of about \$6,000 per person round-trip—while the island of St. Barts has invested millions of dollars in testing machines. (While test results will be released within 24 hours, those who want to avoid any amount of quarantine should provide a negative test result from up to three days prior to arrival.) And though the <u>Eden Rock hotel</u> isn't opening for the summer, its villa rental arm is operating as usual.



## Solitude at Dunton Hot Springs in Colorado. Dunton Hot Springs

Many other luxury hotels have opened, albeit on a buyout basis, effectively allowing a single group to commandeer the property as its own and transform it into an enormous, impromptu villa. Take the 21-room <u>Chebeague Island Inn</u> in Maine, which is offering only buyouts this summer at a rate of \$50,000 per week; guests can arrive via helicopter directly onto the main lawn, which doubles as a croquet pitch. In Alaska, <u>Within the Wild</u>'s eco-lodges are now available, from \$60,000 for three nights, for up to a dozen guests traveling together and keen for fly-fishing, bear-spotting and dog-mushing.



## Glacier trekking in Alaska with Within the Wild. Scott Dickerson

And while Africa has remained largely closed to foreign travelers, <u>Mango Safaris</u> has launched selfcontained luxury adventures (from \$40,000 for six people) focused on wildlife excursions and horseback riding in New Mexico and Yellowstone National Park. If you'd rather decompress than deer-stalk, try the eight-suite buyout at <u>Villa Manzu</u> on Costa Rica's Peninsula Papagayo, configured for barefoot beach luxury with its own power boat, chef and spa and able to accommodate groups of up to 22 for \$18,500 per night, with a three-night minimum.

The newest trend, the bubble charter, combines both elements, allowing travelers to book private aviation and hotel buyouts or villas as a single package, streamlining logistics while minimizing interaction with others en route and in situ. <u>The Brazilian Court</u> in Palm Beach now offers its Private Plane to Paradise, consisting of a charter jet to West Palm, a chauffeured transfer to the hotel and a private suite with its own exterior entrance, meaning you'll encounter just a handful of people door-to-door (from \$28,740 per couple for three nights). Colorado's <u>Dunton Hot Springs</u>, a ghost town from the 1800s now operated as a luxury lodge, has collaborated with private-jet company <u>XO</u> to offer a bubble charter for its buyout program, with Telluride FBO just over an hour away.



Eden Rock's villa rental remains open for business in St. Barts. Emily Lab

Bubble charters are also one of the few easy ways to roam farther at the moment. <u>VistaJet</u>, for example, has created a 14-day journey around Iceland for up to four people, in conjunction with luxury tour operator Based on a True Story, for around \$280,000; the trip includes the <u>Retreat at the Blue Lagoon</u> as well as a private camp in the stunning moonscape countryside, with all domestic travel via charter plane. The fractional firm has also introduced its Jet-to-Yacht program, which allows guests to fly from the US to Malta and transit seamlessly through the airport to the marina before boarding a vessel to sail around the Mediterranean, breezing through immigration red tape. The only thing they can't guarantee is the weather.